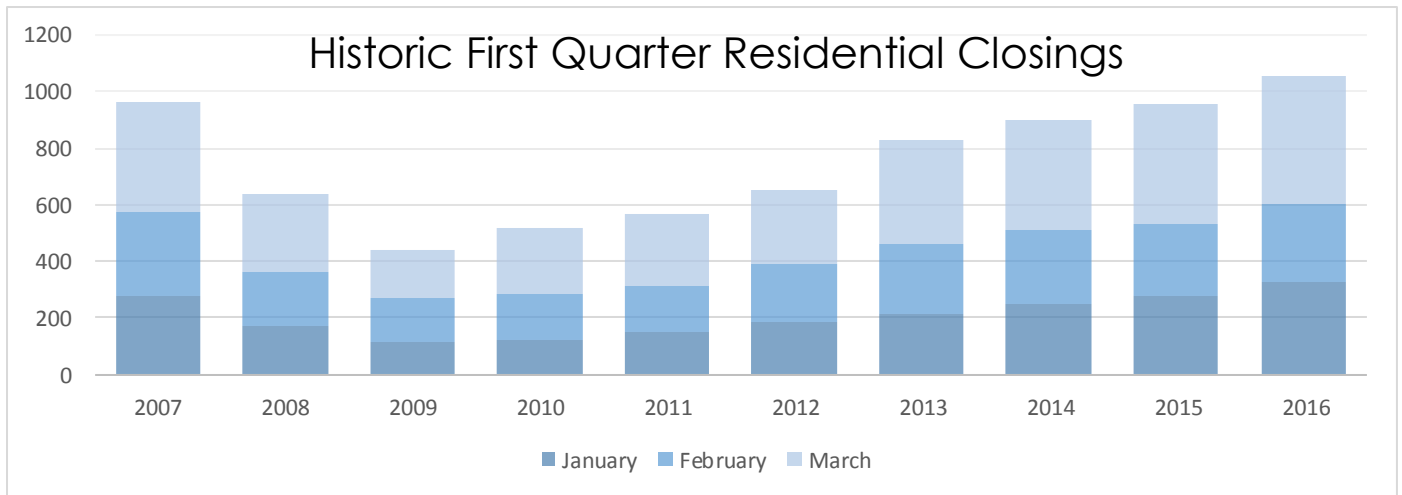


Quarterly Market Stats

MTH/MTH Comparison: January - March

First Quarter Closings

	Residential	Condo	Total	Land
2016	998	55	1053	60
2015	885	70	955	60



First Quarter Residential Closings

	2016	2015
Arrington	13	
Brentwood	141	142
College Grove	24	
Fairview	40	34
Franklin	401	379
Nolensville	95	77
Spring Hill	137	140
Thompson's Station	134	81

First Quarter Residential Closings

	2016	2015
Williamson	1,053	885
Davidson	2,059	1,841
Rutherford	1,159	1,028
Wilson	561	499
Maury	365	286
Sumner	699	622