

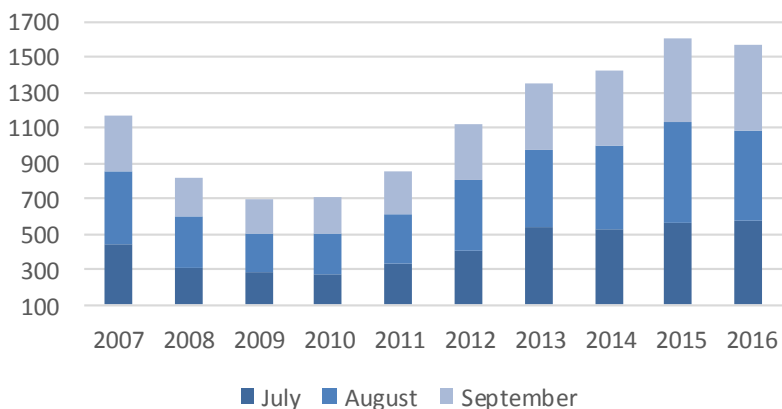
Quarterly Market Stats

Q3 REVIEW: July - September 2016

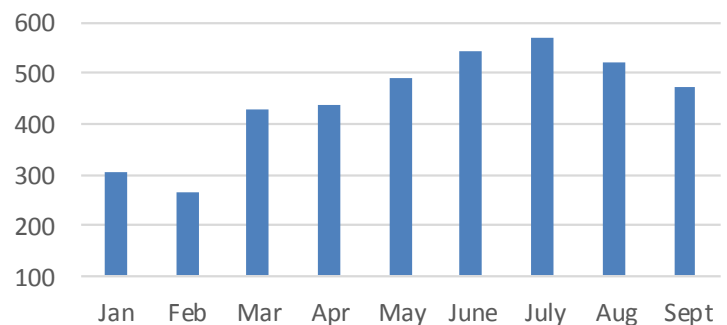
Third Quarter Closings

	Residential	Condo	Total	Land
2016	1,567	96	1,663	48
2015	1,607	117	1,724	65
2014	1,426	78	1,504	80

Q3 Historic Residential Closings



Year-to-Date Residential Closings



Q3 Residential Closings

Arrington	18
Brentwood	234
College Grove	34
Fairview	68
Franklin	703
Nolensville	162
Spring Hill	245
Thompson's Station	162

Q3 Residential Closings

Williamson	1,567
Davidson	2,808
Rutherford	1,760
Wilson	785
Maury	477
Sumner	1,031